

Advisory Board Meeting

May 10, 2024 11:00 am

Chancellor's Report

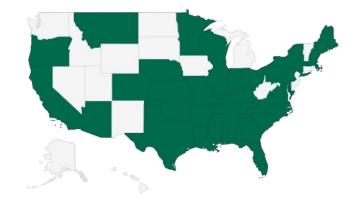
Giving Day 2024 Recap

By the Numbers

> Surpassed donor goal of 1,000 with 1,155 donors gifting \$664,850

115.5% over goal

- > Donors increased 12.2% from 2023
- ➤ Offline dollars increased 15.8% from 2023
- > 100% giving from Advisory Board-THANK YOU!



Donors represented 33 States

New Elements Introduced in 2024

Solar eclipse mailer and pre-Giving Day solar eclipse event in conjunction with UT Health Science Center HR team



Student events in Nashville, Knoxville, and Chattanooga







campus

Stewardship



New initiative launched May 1st

ThankView Open Statistics for Giving Day







Giving Day Forward Strategies

Utilize Giving Day as a marketing opportunity

UT Health Science Center is a philanthropic destination!

Elevate volunteer council and board giving to 100% following Advisory Board leadership

Reinforce Giving Day as external; Family Campaign as internal Deepen the culture of philanthropy

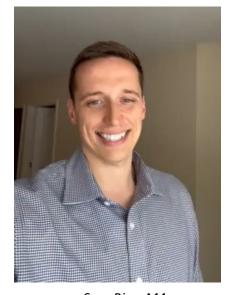
Promote new campus scholarship initiative

Highlight the importance of strong personal asks

- Travis Brannon Memorial Scholarship Endowment
- Meyer-Phillips Resident Educational Fund

Continue to celebrate!

All dollars go to support "Healthy Tennesseans. Thriving Communities."



Sam Rice, M4



Caitlin Clark
Director of Annual Giving
Giving Day Lead



Cherisa Lewis
Senior Director of
Advancement Services
Data & Reporting Lead



Karen Skahan Associate Director of Donor Relations & Development Stewardship Lead

FY225 (AY24-25) Fee Summary and Changes

Presented to the UT Health Science Center Advisory Board May 10, 2024

Summary of Changes

Mandatory Fees

No changes

Student Health Insurance Premiums

Cost has increased from prior year

Nursing

 Adding several fees that have traditionally been out-of-pocket expenses to their students.

Dentistry

Adding Spring Dental Kits to allow all kits to be provided through fees rather than out-of-pocket.

Other

 Medicine, Pharmacy, and Health Professions either did not change or reflected a net decrease.

UT Health Science Center

Mandatory Fees – No Changes

					CHANGE		NGE
	FY	2023-24	FY	2024-25	An	ount	Percent
IN-STATE AND OUT-OF-STATE		_					
Student Programs and Services Fee (SPSF)							
Student Activity	\$	26	\$	26	\$	-	0.0%
Campus Recreation		40		40	\$	-	0.0%
Campus Improvement		50		50	\$	-	0.0%
Simulation Center Equipment Fee		300		300	\$	-	0.0%
Debt Service		54		54	\$	-	0.0%
Computer Based Testing Fee		50		50	\$	-	0.0%
Health Services		200		200	\$	-	0.0%
Counseling		280		280	\$	-	0.0%
Total Student Programs and Services Fee (SPSF)	\$	1,000	\$	1,000	\$	-	0.0%
Other Mandatory Fees							
Technology	\$	240	\$	240	\$	-	0.0%
Graduation/Yearbook		50		50	\$	-	0.0%
Total Other Fees	\$	1,290	\$	1,290	\$	-	0.0%

UT Health Science Center

Other Fees - Insurance

CHANGE

	FY	2023-24	FY	2024-25	An	nount	Percent
Health Insurance	\$	3,414	\$	3,662		248	7.3%
Disability Insurance		48		48		-	0.0%
Malpractice Insurance							
Medicine							
Class of 2027 and 2028		22		22		-	0.0%
Class of 2025 and 2026		35		35		-	0.0%
Pharmacy		10		10		-	0.0%
Nursing		10		10		-	0.0%
Health Professions		10		10		-	0.0%
Dentistry		17		17		-	0.0%
Total Insurance Fees	\$	3,566	\$	3,814	\$	248	7.0%

College of Nursing

Other Fees

					CHANGE		
	FY 2	2023-24	FY	2024-25	Ar	nount	Percent
Other Fees - Nursing							
CON Pre-Licensure Digital Course Materials Fee-1st Term		700		700		-	0%
CON Pre-Licensure Digital Course Materials Fee-2nd Term		700		700		-	0%
CON Pre-Licensure Digital Course Materials Fee-3rd Term		700		700		-	0%
CON DNP Digital Course Materials Fee		275		315		40	15%
CON Nursing Kit		350		350		-	0%
CON Board Review Fee		315		315		-	0%
Total Other Fees - Current	\$	7,353	\$	7,641	\$	288	4%
CON DNP - AGACNP - Nursing Kit Fee - Years 1 - 3		-		60		60	-
CON DNP - AGACNP - Digital Materials - 1st Year		-		110		110	-
CON DNP - AGACNP - Equipment Fee - 1st Year		-		380		380	-
CON DNP - PPCNP & FNP - Digital Materials Fee - 2nd Year		-		150		150	-
CON DNP - PMH - Review Course Fee - 3rd Year		-		150		150	-
CON DNP - PACNP - Review Course Fee - 3rd Year		-		200		200	-
CON DNP - FNP - Review Course Fee - 2nd Year		-		300		300	-
CON DNP - NNP - Review Course Fee - 3rd Year		-		700		700	-
CON DNP - NMW - Review Course Fee - 3rd Year		-		1,000		1,000	-
CON DNP - CRNA - Review Course Fee - 3rd Year		-		1,680		1,680	-
Total Other Fees - New	\$	-	\$	4,730	\$	4,730	-

Requesting 10 new fees. In each case, these represent current-out-of-pocket expenses that are being transitioned to fees. This allows students to include these expenses in their financial aid packages. Fees only charged in "Year(s)" indicated.



CHANGE

College of Dentistry

Other Fees

			CHA	NGE
	FY 2023-24	FY 2024-25	Amount	Percent
Other Fees - Dentistry				
Dentistry Student Government	60	60	-	0%
Laboratory and Clinical Utilization Fee	4,800	5,400	600	13%
Graduate Endodontics Clinical Utilization Fee	12,750	12,750	-	0%
Graduate Orthodontics Clinical Utilization Fee	7,000	7,000	-	0%
COD Dental Kit Fee D1 Class - Fall	7,687	6,369	(1,318)	-17%
COD Dental Kit Fee D2 Class - Fall	8,368	8,860	492	6%
COD Dental Kit Fee D3 Class - Fall	4,873	4,605	(268)	-5%
COD Dental Kit Fee D4 Class - Fall	665	985	320	48%
COD Dental Hygiene Kit - Fall	3,351	4,694	1,343	40%
Total Other Fees - Current	\$ 49,554	\$ 50,723	\$ 1,169	2%
COD Dental Kit Fee D1 Class - Spring	_	5,844	5,844	_
COD Dental Kit Fee D2 Class - Spring	_	1,338	1,338	-
COD Dental Kit Fee D3 Class - Spring	-	-	, -	-
COD Dental Kit Fee D4 Class - Spring	-	156	156	-
COD Dental Hygiene Kit - Spring	-	4,694	4,694	-
Total Other Fees - New	\$ -	\$ 12,032	\$ 12,032	-

Adding the Spring portion of the Dental Kits. Last year, only Fall kits were approved. This additional fee allows all dental kits to be captured through fees rather than the students having to pay for some out-of-pocket. Does not impact cost-of-attendance.



College of Health Professions, Medicine & Pharmacy

Other Fees

						<u> </u>	<u> </u>
	FY	2023-24	FY	2024-25	Aı	nount	Percent
Other Fees - Health Professions							
CHP OT Board Review Fee		150		150		-	0.0%
CHP OT Media Fee		150		150		-	0.0%
CHP DPT Student Resource Fee		200		200		-	0.0%
Total Other Fees - Current	\$	700	\$	8,810	\$	8,110	-
Other Fees - Medicine							
Step 1 Exam Prep Fee		120		190		70	58.3%
COM PA Digital Course Materials Fee		48		-		(48)	-100.0%
COM PA Medical Equipment Fee		476		90		(386)	-81.1%
COM PA Board Review Fee		268		460		192	71.6%
COM Student Resource Fee		450		450		-	0.0%
Total Other Fees - Current	\$	1,362	\$	1,190	\$	(172)	-13%
Other Fees - Pharmacy							
Pre-Naplex Exam Fee-4th Year all in Fall Semester (or 3rd for IMPACT)		80		125		45	56.3%
MTM Certificate Fee-3rd Year all in Fall Semester		125		-		(125)	-100.0%
COP Board Review Fee		175		225		50	28.6%
COP Accelerated Pharmacy Pathway Fee		2,500		2,500		-	0.0%
COP Immunization Certificate Fee		150		150		-	0.0%
Total Other Fees - Current	\$	3,030	\$	3,000	\$	(30)	-1%

CHANGE

Commitments Going Forward

Transparency

 Ensure fee proposals are vetted through the appropriate bodies of the UT Health Science Center and respective college.

Streamlining

Simplify our fee structure where we can and ensure charges are easy to understand.

Benchmarking

 Better understand how UT Health Science Center compares to our peer institutions.

Questions?

FY 2025 Budget Proposal

Presented to the UT Health Science Center Advisory Board May 10, 2024

UT Health Science Center FY 2024 Total Base Budget

Fund Group	F	FY24 Original		FY24 Original FY24 Probable		Change \$	Change %
Unrestricted Educational							
& General (E&G) Funds	\$	351,696,402	\$	360,440,227	\$	8,743,825	2%
Unrestricted Auxiliaries		4,109,816		4,125,312		15,496	0%
Subtotal: Unrestricted	\$	355,806,218	\$	364,565,539	\$	8,759,321	2%
Restricted Funds		320,603,970		320,603,970		-	0%
Total Revenues	\$	676,410,188	\$	685,169,509	\$	8,759,321	1%

UT Health Science Center FY 2025 Total Base Budget – Proposed

Fund Group	F۱	/24 Probable	FY	25 Proposed	Change \$	Change %
Unrestricted Educational						
& General (E&G) Funds	\$	360,440,227	\$	370,248,181	\$ 9,807,954	3%
Unrestricted Auxiliaries		4,125,312		4,125,312	-	0%
Subtotal: Unrestricted	\$	364,565,539	\$	374,373,493	\$ 9,807,954	3%
Restricted Funds		320,603,970		322,067,910	1,463,940	0%
Total Revenues	\$	685,169,509	\$	696,441,403	\$ 11,271,894	2%

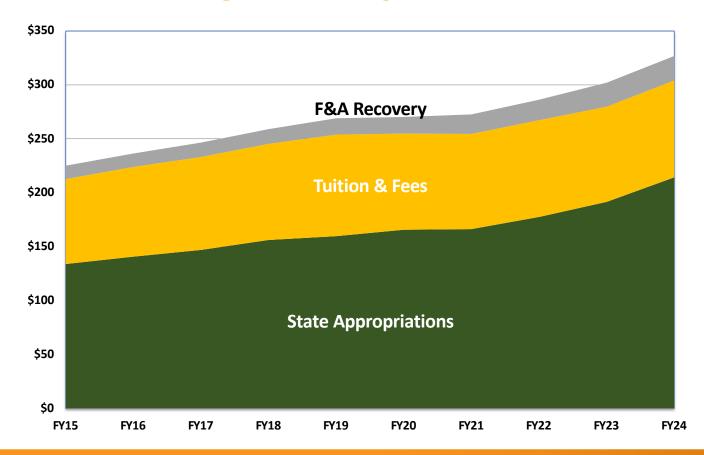
UT Health Science Center

FY25 Proposed Educational and General (E&G) Base Budget Summary

	F	Y 2023-24		FY 2024-25			
Revenues	Pro	Probable Budget		Proposed Budget		Change \$	Change %
Tuition & Fees	\$	92,718,335	\$	95,847,476	\$	3,129,141	3%
State Appropriations		216,642,624		226,324,724	\$	9,682,100	4%
Grants & Contracts		26,194,319		25,609,721	\$	(584,598)	-2%
Sales & Service		23,079,531		21,710,224	\$	(1,369,307)	-6%
Other Sources		1,805,418		756,036	\$	(1,049,382)	-58%
Total Revenues	\$	360,440,227	\$	370,248,181	\$	9,807,954	3%

		FY 2023-24		FY 2024-25			
Expenditures & Transfers	Pro	Probable Budget		Proposed Budget		Change \$	Change %
Total Expenses	\$	347,376,923	\$	357,297,954	\$	9,921,031	3%
Total Transfers		13,063,304	\$	12,950,227	\$	(113,077)	-1%
Total Expenditures & Transfers	\$	360,440,227	\$	370,248,181	\$	9,807,954	3%

Summary of Major Revenues



FY2025 Budget Strategy

Goals:

- 1. Build Transparency Around Our Finances
- 2. Establish an Engaging and Collaborative Budget Process
- 3. Balance the Budget
- 4. Invest in Our Future

Planning and Budget Council (PBC) GOALS

Develop broad appreciation for UT Health Science Center finances Recommend actions to balance the E&G budget for FY25



Raaj Kurapati Operations and Finance Chair



Dr. Cindy Russell AFSA



Dr. Wesley Byerly Research



Dr. G. Nick Verne Medicine



Dr. Wendy Likes Nursing



Mike Ebbs Financial Strategy



George Ninan Financial Operations



Dr. Reggie Frye Pharmacy



Dr. Ken Tilashalski Dentistry



PJ Koltnow Faculty Senate



Dr. Kristi Forman Staff Representative



Dr. Charlie Snyder Student Success



Melisa Moore General Counsel



Andrew Roberts Financial Planning

Balancing the Budget PBC Recommended Actions to Balance the Budget

Expense Management

- Exploring & implementing operational efficiencies
- 3.5% base budget across-the-board pullback (Internal Budget Realignment)
- 20% Carryforward balance pullback (Carryforward unspent balances from prior years)

Revenue Generation

- Operations & Maintenance formula-funding (under consideration by the State)
- F&A rate increase proposal (F&A Facilities and Administrative cost reimbursements)
- A 2.9% across-the-board tuition increase (Approved by the Advisory Board in March 2024)

Tuition Proposal

Recommending a 2.9% Across-the-Board Tuition Increase

- Planning and Budget Council approved a recommendation to bring this to the Advisory Board at their February 16, 2024 meeting
- UT Health Science Center Advisory Board approved at the Special Meeting held on March 22, 2024
- Budgeted to yield approximately \$1,250,000 in net new revenue

Use of Funds

- \$1M to be used for Unrestricted Scholarships and leveraged to raise philanthropic dollars to support our Access and Engagement efforts
- Funds over \$1M to be used to address budget gap



Summary of Fee Changes

Mandatory Fees (Only Mandatory Fees require Board Approval)

No changes

Student Health Insurance Premiums

Cost has increased from prior year by \$248. Was down \$475 in prior year.

Nursing

Adding several fees that have traditionally been out-of-pocket expenses to their students.

Dentistry

Adding Spring Dental Kits to allow all kits to be provided through fees rather than out-of-pocket.

Other

Medicine, Pharmacy, and Health Professions either did not change or reflected a net decrease.



Balancing the Budget

Summary of Actions

Recurring Funds	Original Estimate			New Estimate	Variance		
Operations & Finance Reorganization	\$	1,000,000	\$	1,000,000	\$	-	
THEC (new) Formula Funding	\$	1,500,000	\$	720,000	\$	(780,000)	
Tuition Increase (2.9% ATB)	\$	2,500,000	\$	1,250,000	\$	(1,250,000)	
Base Budget Pullback (3.5%)	\$	5,500,000	\$	6,750,000	\$	1,250,000	
F&A Rate Increase	\$	1,000,000	\$	-	\$	(1,000,000)	
Total Recurring	\$	11,500,000	\$	9,720,000	\$	(1,780,000)	

Non-Recurring Funds	Original Estimate			New Estimate	Variance		
Carryforward Pullbacks	\$	4,000,000	\$	7,000,000	\$	3,000,000	
Total Non-Recurring	\$	4,000,000	\$	7,000,000	\$	3,000,000	

Grand Total \$ 1	15,500,000	\$ 16,720,000	\$ 1,220,000
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Balancing the Budget

Investments to Balance the Budget (\$14M)

Base Budget Adjustments

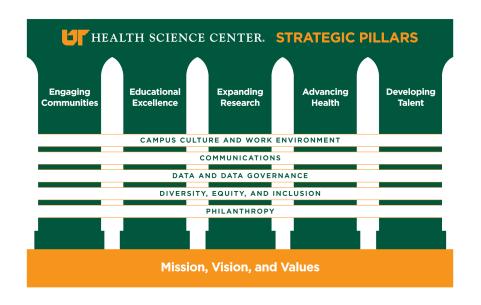
- Maintenance & Repair (\$3M)
- Safety & Emergency Management (\$1M)
- Staff Benefits Pool (\$2.5M)
- Utilities Costs (\$2M)
- Fee Waivers (\$1.5M)
- System IT Support (\$1M)
- Institutional Memberships (\$500K)
- Debt Service (\$1M)

One-Time Support

- Forensic Center (\$500K)
- Plough Center (\$500K)
- Food Service (\$250K)
- Bookstore (\$250K)

OUR INSPIRATION UTHSC'S Signature Pillars





Investments to move the Strategic Plan & Vision Forward

Pillar 1: Engaging Communities

- Increasing funding of need-based scholarships
 - \$1M UT Health Science Center Investment
 - · Leveraging internal investment to spur new philanthropic giving
- Through partnership with the City of Kingsport, building out the new Dental Clinic
 - \$6.5M State of Tennessee Investment

Pillar 2: Educational Excellence

- Fostering growth in Nursing (BSN, CRNA and Nurse Exec) and Health Professions (Path A Program)
 - o \$450K UT Health Science Center Investment
- Created the Office of Wellness
 - o \$300K UT System \$150K, UT Health Science Center \$150K
- Fund a competitive start-up package to recruit a high-level Dean of Medicine
- Investment in Basic Science Educators
 - o \$360K UT Health Science Center / Healthy Smiles (State)



Investments to move the Strategic Plan & Vision Forward

Pillar 3: Expanding Research

Fund a competitive start-up package to recruit a high-level VC for Research

Pillar 5: Developing Talent

- Funding a 3% across-the-board increase for eligible faculty and staff
 - \$6.5M UT Health Science Center State Support
- Committed to funding faculty promotions
 - \$300K UT Health Science Center State Support
- Fully funding increases in health insurance premiums
 - \$2.1M State Support

Other Investments

- Funding for System Charge Increase
 - \$270K UT Health Science Center Investment
- Slate Client Relationship Management Software
 - o \$150K UT Health Science Center Investment
- Communications and Marketing Operating Budget
 - o \$100K UT Health Science Center Investment
- Additional investments will be considered through PBC based on funding availability

Investments in our Facilities

Committed Major Capital Projects:

- Gross Anatomy Lab
 - \$29.6M State Support and UT Health Science Center
- NASH Atrium & 3rd Floor Renovation
 - o \$34M
- Holiday Inn Demolition
 - \$20M State and UT Health Science Center
- Jefferson Renovation
 - o \$11.5M
- Parking Fencing and Upgrades
 - o \$1.5M UT Health Science Center
- Preventive Medicine Relocation
 - \$500K UT Health Science Center Investment
- Library Investment
 - o \$250K UT Health Science Center Investment
- Other repair and maintenance investments based on needs

Future Projects (Capital Outlay):

- College of Medicine Building
 - \$300M UT Health Science Center and State Support
- Coleman Renovation
 - \$50M UT Health Science Center and State Support
- Parking Upgrades
 - \$20M UT Health Science Center (Auxiliary/P3)

Summary of FY25 Budget Actions

FY25 Operating Investments:

- Balancing the Budget \$14M (Internal Reallocations)
- Compensation \$6.8M (State Support)
 - 3% Across the Board Raise 6.5M
 - Faculty Promotions \$300K
- Health Insurance Premium Increases
 - \$2.1M (State Support)
- Academic Investments
 - o Unrestricted Scholarships \$1M (UT Health Science Center)
 - o Faculty and other support \$960K (Internal Reallocations)
- Operating Investments
 - System Charges \$270K (Internal Reallocations)
 - Other \$250K (Internal Reallocations)

Operating Investments:

- Balancing the Budget \$14M
- New Investments \$11.38M
- Total = \$25.38M

FY25 Capital Investments (new):

- Gross Anatomy Lab
 - \$29.6M (State Support)
- Coleman Renovation
 - \$11.5M (State Support)
- Preventive Medicine Relocation
 - \$500K (UT Health Science Center)
- Parking Security Fencing
 - o \$1.5M (UT Health Science Center Auxiliaries)
- Health Sciences Library
 - o \$250K (UT Health Science Center)

Capital Investments

■ Total = \$43.35M

Proposed Action Items

We Request and Recommend the Advisory Board's Approval of the Proposed Budget for FY2025

Approval of the proposed Operating Budget of \$696,441,403

Proposed Current Operating Fund Budgets

Fund Group	Revenues	Expenditures & Transfers
Unrestricted Educational & General (E&G) Funds	\$ 370,248,181	\$ 370,248,181
Unrestricted Auxiliary Funds	4,125,312	4,125,312
Subtotal: Unrestricted Funds	\$ 374,373,493	\$ 374,373,493
Restricted Funds	322,067,910	322,067,910
Total Current Operating Funds	\$ 696,441,403	\$ 696,441,403

Questions?

Legislative Session Summary





The Evidence is In: Rapid Whole Genome Sequencing is the New Standard of Care for Acutely III Infants and Children

Faster diagnosis. Comprehensive answers. Reduced healthcare expenses.

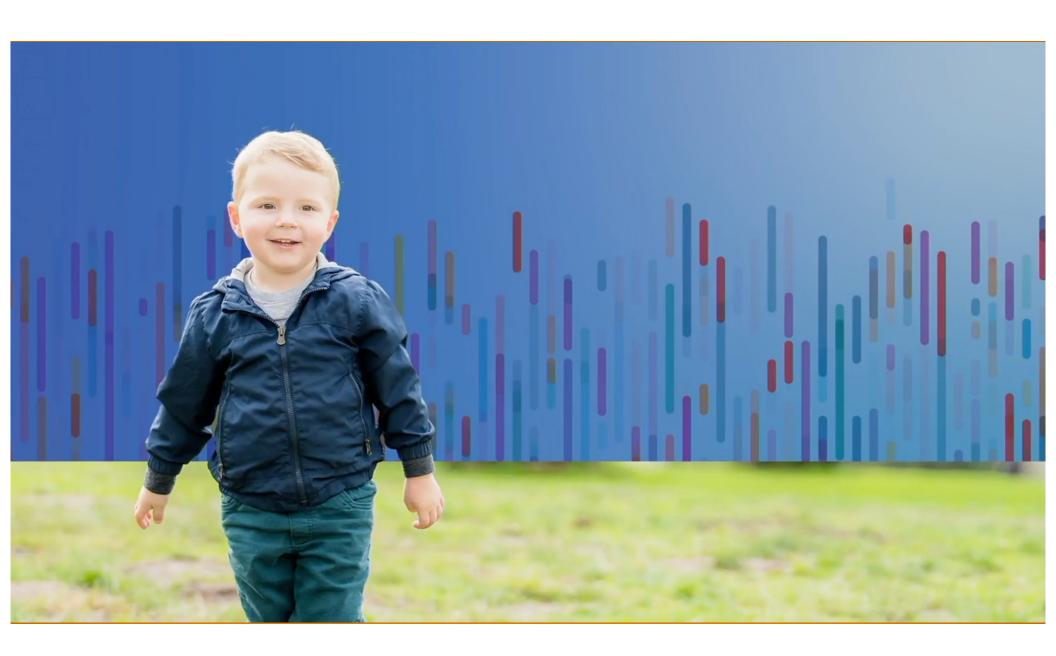
May 10, 2024

Terri H Finkel MD PhD

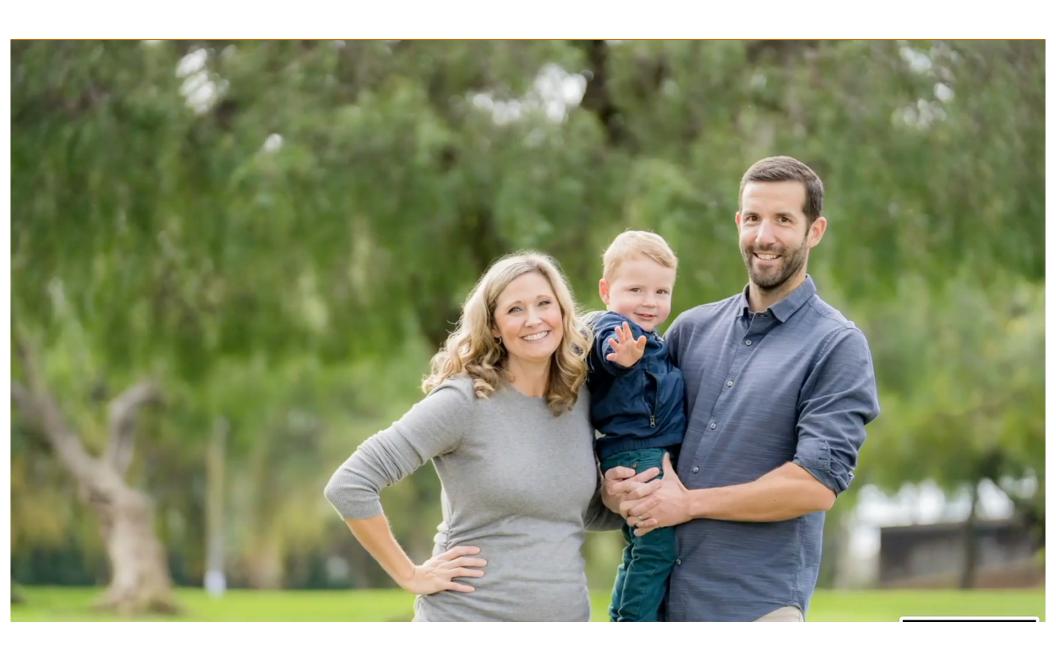
Professor and Associate Chair, Department of Pediatrics, UTHSC Vice-Chair, Clinical Affairs, Le Bonheur Children's Hospital Faculty Liaison, St. Jude Children's Research Hospital Endowed Chair, Children's Foundation of Memphis













Diagnosed by urWGS with Artemis deficient Severe Combined Immunodeficiency (SCID) at 1 week

- Fitz appeared perfectly healthy at birth. But just 36
 hours after returning home from the hospital, his
 parents received a call notifying them the
 state newborn screening test showed Fitz has severe
 combined immunodeficiency (SCID). Fitz was
 promptly admitted to RCHSD for additional
 investigation.
- After just three days, urWGS identified Fitz had a specific type of immunodeficiency called Artemisdeficient SCID (ART-SCID), one of about 20 variations of the disorder. This precise diagnosis allowed Fitz to qualify for a gene therapy clinical trial.
- Fitz spent four months at UCSF Benioff Children's
 Hospital in San Francisco. Doctors extracted his stem
 cells, injected them with a corrected copy of the
 affected SCID gene, and infused the cells back into
 Fitz's body. The new cells provide instructions needed
 for his body to develop a healthy immune system.
- Fitz's gene therapy treatment was successful and his immune system rebounded.
- This medical science trailblazer is now an active, happy and curious big brother. He will continue to be part of the UCSD trial until he is 15-years-old.





Rapid Whole Genomic Sequencing leads to improved management and outcomes

723



35%

diagnosed





77%

of those diagnosed had a change in management





30%

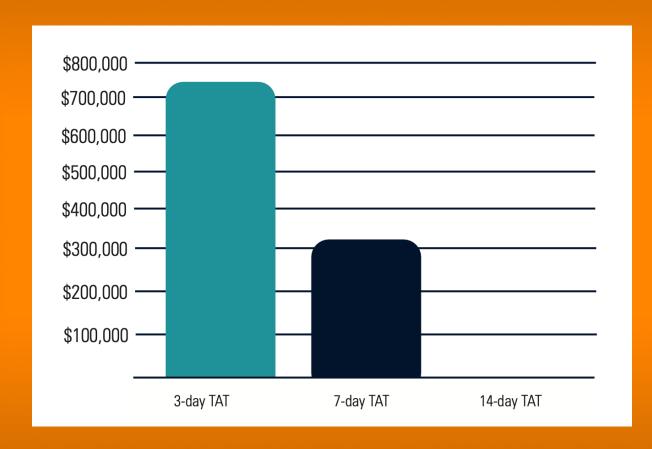
of those who had **** a change in management, had a change in outcome*





Aggregated data based on 12 published studies (1,3,5-9,11,13,15,16) Does not include percentage change in management due to negative result.

Rapid Whole Genomic Sequencing (rWGS) leads to decreased cost

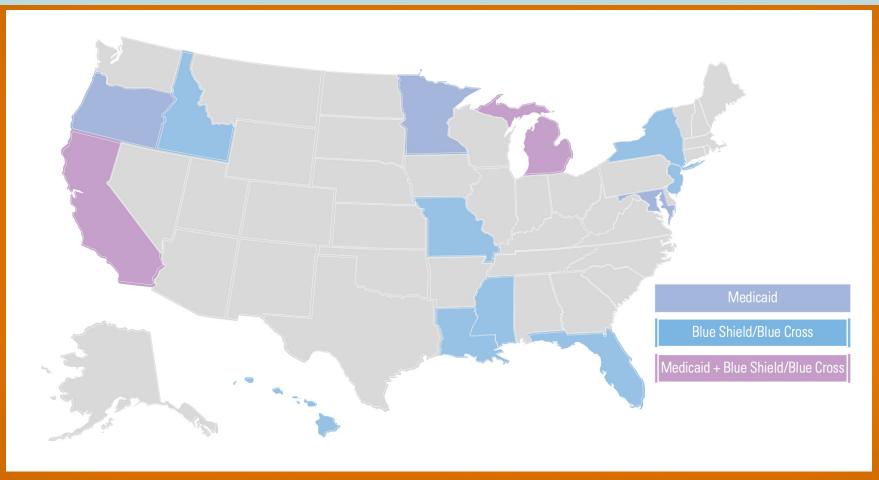


Employing a rWGS test with a 3-day turnaround time (TAT) has the potential to reduce the length of hospital stays and minimize additional procedures, saving on total healthcare costs.3





Public and Commercial insurance coverage of rWGS in 2024







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Other Business Feedback and Discussion

Lunch: Mooney Library Hallway Next Meeting: August 9, 2024

